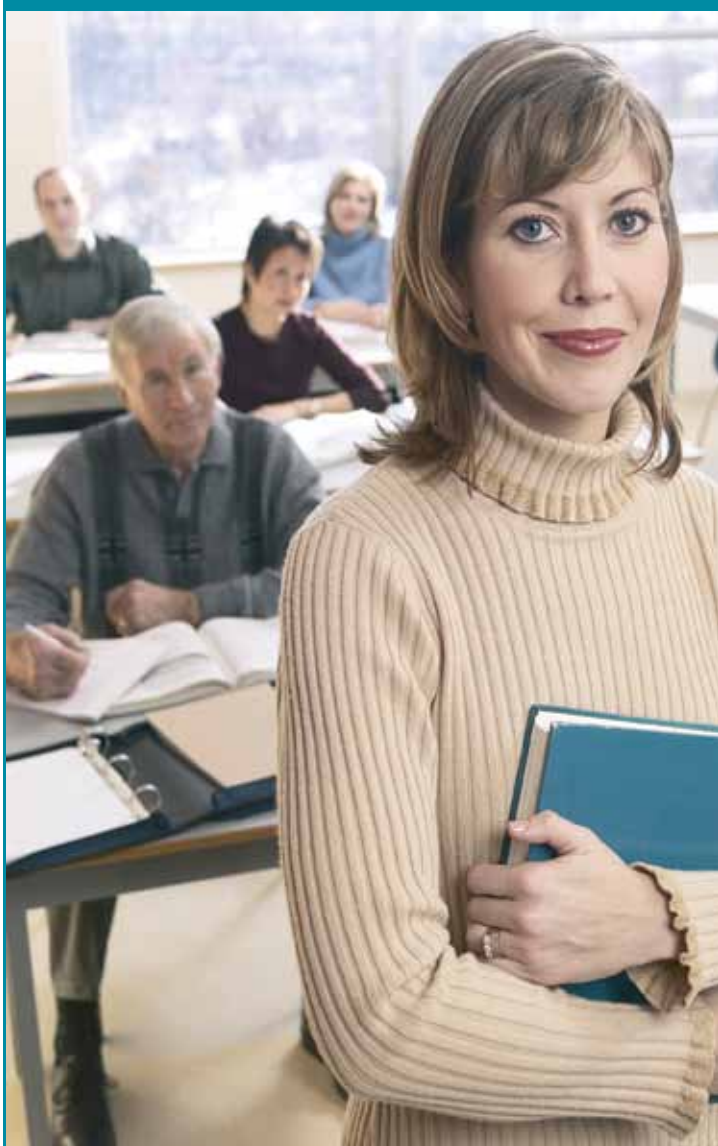


## UNDERSTANDING TREASURY MANAGEMENT 2012



### Understanding Treasury Management 2012

Now in its 26th year, Australia's leading treasury course is presented by Treasury Training Services and ANZ.

#### Why should you attend?

This course is presented by experienced practitioners who have been seconded into line management positions to refinance some of Australia's major corporations during the global financial crisis. The lessons from this valuable experience ensures the attendees understand what can go wrong, why, and how to manage the key financial risks to minimise the chance of issues arising.

Using case studies, research and computer-based games, the course maintains the attendees' interest from beginning to end and helps ensure that they remember the key issues. A comprehensive course manual provides an enduring reference.

#### Who should attend?

This course is designed to cater for:

- New Treasury Officers
- Financial Controllers
- Corporate Accountants
- Corporate Dealers
- Auditors
- Lawyers
- Consultants
- Business Proprietors and Directors
- General Managers
- Public and Private sector decision makers

If you require comprehensive training in the fundamentals of treasury management, or a complete refresher, register for an Understanding Treasury Management course today.



## COURSE DETAILS

The course commences at 8.15am on Day 1 and concludes by 4.30pm on Day 3

### Day One

#### FUNDAMENTALS OF TREASURY MANAGEMENT

- Treasury objectives and responsibilities

#### RISK AND EXPOSURES

- Understanding risk vs return
- Emotive issues

#### FUNDING AND LIQUIDITY

- Basic funding instruments
- Capital markets and disintermediation
- Liquidity risk and cash management

#### QUOTING FOREIGN EXCHANGE

- Quoting FX terminology

#### CALCULATION OF FORWARD RATES

- Mathematics of forward rates
- FECs and swaps

#### FOREIGN CURRENCY OPTIONS

- Application and uses

#### DRIVERS OF FINANCIAL MARKETS

- Interest rate and exchange rate determinants

#### DEALING GAME

- Hands on experience of FX dealing, position keeping and arbitraging

### Day Two

#### FOREIGN EXCHANGE RISK MANAGEMENT

- Determining and managing exposures
- Establishing policies

#### INTRODUCTION TO FINANCIAL MATHEMATICS

- Principles of finance
- Discounted cash flows
- Fixed interest securities

#### STRUCTURE OF INTEREST RATES

- Construction and interpretation of yield curves
- The relationship between long and short term rates

#### FRAS AND FUTURES

- Description and terminology
- Calculation of settlement amounts
- Application and uses

#### INTEREST RATE SWAPS

- Description and terminology
- Mechanics and strategies

#### INTEREST RATE OPTIONS

- Description and terminology
- Uses and strategies

#### ACCOUNTING OF FINANCIAL INSTRUMENTS

- Accounting issues relating to financial instruments

### Day Three

#### INTEREST RATE RISK MANAGEMENT

- Identifying interest rate exposure
- Policy determination
- Simulation and scenario analysis

#### MANAGEMENT SYSTEMS - PROCEDURES AND CONTROL

- Support and protection of treasury functions
- Prevention of fraud
- Management control
- Internal control requirements
- Information system requirements

#### EVALUATION OF TREASURY MANAGEMENT

- Setting of objectives
- Measuring performance
- Benchmarking

#### CORPORATE VIEW - CASE STUDY

Provides the practical application of:

- Funding and liquidity management
- Interest rate risk management
- Foreign exchange risk management

### For further information contact:

Treasury Training Services Pty Ltd  
Telephone: (613) 9830 5249  
enquiries@treasurytraining.com.au

### Comments from past attendees:

“The presenters’ experience in refinancing and financial risk management during the global financial crisis gave the course real credibility – they held our interest with real-life examples.”

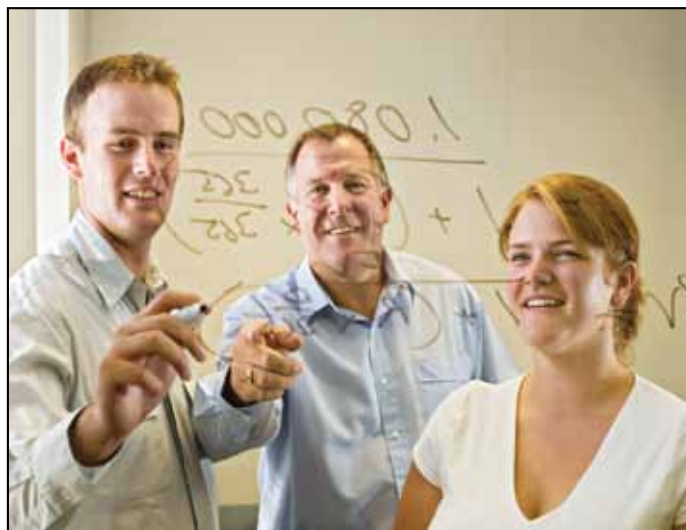
“Excellent – covered a wide range of subject matter. Gave me a good basis with which to go forward.”

“All the presenters knew their topics very well. They didn’t read off the slides – they gave extra information. This kept us interested overall. It was a very enjoyable way to present some very difficult topics.”

“I now understand what I am signing.”

“Being a bit of a novice to this area, this course gave me a great exposure to TM and Risk Analysis – especially where it can play a role. I knew all the names of the products, but now I see when and where they can be used effectively!”

“I learned what I came for plus more. It was fast paced so no time for boredom and the quiz was good for consolidating knowledge and opening discussion”



## ABOUT THE SPONSORS

### Treasury Training Services Pty Ltd

Treasury Training Services Pty Ltd is the provider of the Understanding Treasury Management course. The Principal of Treasury Training Services, Ivan St Clair, co-ordinates the course and is the main presenter. Drawing on his experience and that of other key presenters, Ivan ensures participants have every opportunity to have both general and specific issues addressed.

Ivan has developed and delivered treasury training courses, seminars and industry presentations for over a decade in the Australasian region. His experience includes over 12 years line management experience in major Australian corporate treasuries, 15 years treasury and banking experience with ANZ, and 9 years as a Partner and the National Leader of Ernst and Young's Financial Risk Management Group.

In recent years, Ivan has assisted: the Centro Properties Group as its Acting Chief Financial Officer in the critical first 90 days of its financing crisis in early 2008; PaperlinX in 2009 when it sought and received waivers from complying with certain financial covenants; and, Nufarm Ltd in 2010 as its Acting Treasurer when it sought and received waivers from complying with certain financial covenants and then completed a \$900m refinancing.

The combination of Ivan's experience supported by specialist presenters, along with empirical evidence from Treasury Surveys, ensures that participants gain valuable in-sights into financial risk management.

### ANZ

ANZ is a major international banking and financial services group, servicing more than 6 million customers around the world.

ANZ headquarters are based in Melbourne. ANZ is Australia's leading bank in Asia with a network of China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, Taiwan, Thailand and Vietnam. We also maintain a significant on-the-ground presence in the world's major financial centres of New York and London.

ANZ is a major player in the world's financial markets. We focus on developing an understanding of the industries our clients operate in and providing insights into our clients' strategic objectives. We use this understanding to deliver innovative solutions in foreign exchange, commodities, derivatives, economic research and risk management.

Our specialised approach has been recognised in a number of industry awards and accolades. [www.online.anz.com/corporate](http://www.online.anz.com/corporate)



## To Register

Simply complete this registration form, scan and email to [registrations@treasurytraining.com.au](mailto:registrations@treasurytraining.com.au) OR mail the registration form with your cheque to:

Treasury Training Services Pty Ltd  
PO Box 242  
Canterbury  
VIC 3126 Australia  
Telephone: (613) 9830 5249  
Email: [registrations@treasurytraining.com.au](mailto:registrations@treasurytraining.com.au)

### Course includes:

- Comprehensive course manual;
- Lunches, morning and afternoon teas over the 3 days;
- Dinner on Day 1 followed by an FX Dealing Simulation Game with drinks (Day 1 finishes around 10.00pm)

### The Course fee is:

- Early bird fee (book and pay up to 30 days before the course) - \$2,700 (excl. GST)
- Normal fee (book and pay within 30 days of the course) - \$2,950 (excl. GST)

### Accommodation Required?:

For interstate and international attendees, and local attendees who wish to stay at the training venue, accommodation is available. This includes:

- Day 0 – Accommodation for the night prior to the course (includes breakfast on Day 1) - \$200.00 (excl. GST)
- Day 1 – Accommodation (includes breakfast on Day 2) - \$225.00 (excl. GST)
- Day 2 – Accommodation (includes dinner on Day 2 and breakfast on Day 3) - \$275.00 (excl. GST)

## Course Details

### Brisbane

Berkley's on Ann, 255 Ann Street Brisbane  
 12 - 14 March 2012

### Melbourne

Melbourne Business School, 200 Leicester Street, Carlton  
 21-23 March 2012

### Sydney

Reserve Bank Training Centre, 122A Kirribilli Avenue, Kirribilli  
 23 - 25 May 2012

Remember, for the benefit of course participants, numbers are strictly limited and bookings are essential. You will be advised when your registration has been accepted.

Participant substitution may be permitted at the discretion of Treasury Training Services Pty Ltd.

Treasury Training Services Pty Ltd reserves the right to cancel or alter the program without notice.

- I am unable to attend any of the courses listed, however I would like to be put on the mailing database for updates on future

## Registration Details

Mr/Mrs/Ms/Miss (please circle)

Name \_\_\_\_\_

Position \_\_\_\_\_

Company \_\_\_\_\_

Postal Address 1 \_\_\_\_\_

Postal Address 2 \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email address \_\_\_\_\_

Please select one of the following course options:

- Early bird \$2,970.00 (\$2,700.00 + \$270.00 GST)  
 Normal \$3,245.00 (\$2,950.00 + \$295.00 GST)

Please select accommodation required:

- Day 0 - \$220.00 (\$200.00 + \$20.00 GST)  
 Day 1 - \$247.50 (\$225.00 + \$22.50 GST)  
 Day 2 - \$302.50 (\$275.00 + \$27.50 GST)

**Please insert total fee including course fee and accommodation**

\$ \_\_\_\_\_

Please select method of payment:

- By Electronic Funds Transfer to:

ANZ Banking Group Ltd  
Account Name Treasury Training Services  
BSB No 013 606  
Account No 485 636 989

Please use your name as the payment reference in the EFT

By credit card:

- Visa  Mastercard

Name on card \_\_\_\_\_

Card number \_\_\_\_\_

Expiry Date / / Date / /

Signature \_\_\_\_\_

- By cheque, payable to Treasury Training Services

## Cancellation Policy

Cancellations will be accepted up to 14 working days before the commencement of the program and the course fees will be refunded less a cancellation fee of \$55 (\$50 + \$5 GST). Course fees will not be refunded less than 14 days from the commencement of the program. All cancellations must be advised by email to [registrations@treasurytraining.com.au](mailto:registrations@treasurytraining.com.au).